#### EFFECT OF VIOLENCE ON ECONOMIC DEVELOPMENT: AN EXPERIMENTAL ANALYSIS

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## 1. INTRODUCTION

• The project was directed by Gianluca Grimalda and Francesco Bogliacino.

• Two issues:

- The use of participatory decision-making at the community level to better manage common resource  $\rightarrow$  JUNÍN.
- The evaluation of the policy implemented by the Colombian Government to compensate internal refugees through land titling  $\rightarrow$  MONTES DE MARÍA.

#### 2. THEORETICAL HYPOTHESIS 1. JUNÍN

- The Trust Game (Berg et al. 1995).
- Treatment: consultative democracy
- Role of procedural fairness.

#### 2. THEORETICAL HYPOTHESIS 2. MONTES DE MARÍA

- Main independent variable  $\rightarrow$  Land titling by the farmers.
- Level of trust and trustworthiness
- Internalization of social norms
- Is land titling reducing poverty?

#### 3. EXPERIMENTAL PROCEDURES 1. JUNÍN

SCENARIO 3: SENDER SENDS ONE TOKEN; RECEIVER DOESN'T TRANSFER ANYTHING.

SENDER RECEIVER 4 \$4000 \$4000 \$4000 \$4000 🔀 3 \$4000 \$4000 SEND = 1SENDER TRANSFER FROM \$4000 \$4000 RECEIVER REMAINING RECEIVER TO REMAINING ENDOWMENT = 1 SENDER = 0ENDOWMENT = 5 \$4000 SENDER FINAL RECEIVER FINAL ENDOWMENT = 1 ENDOWMENT = 5

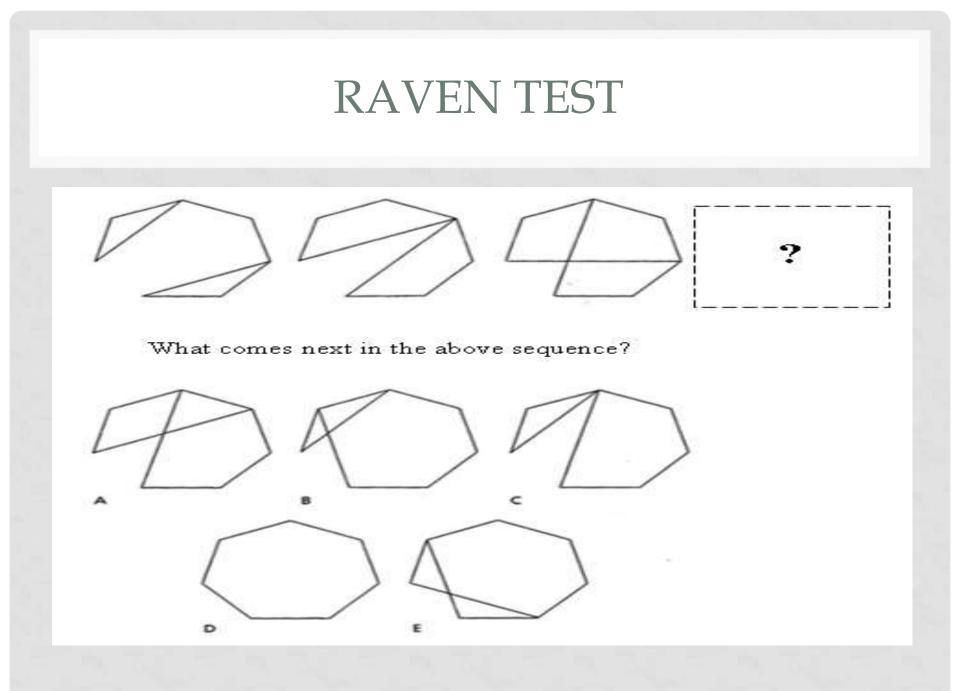
## SEQUENCE

- Explanation
- Comprehension test
- First choice (both sender & receiver)
- Baseline or voting condition (randomly)
- Second choice (both sender & receiver)

### 3. EXPERIMENTAL PROCEDURES 2. MONTES DE MARÍA

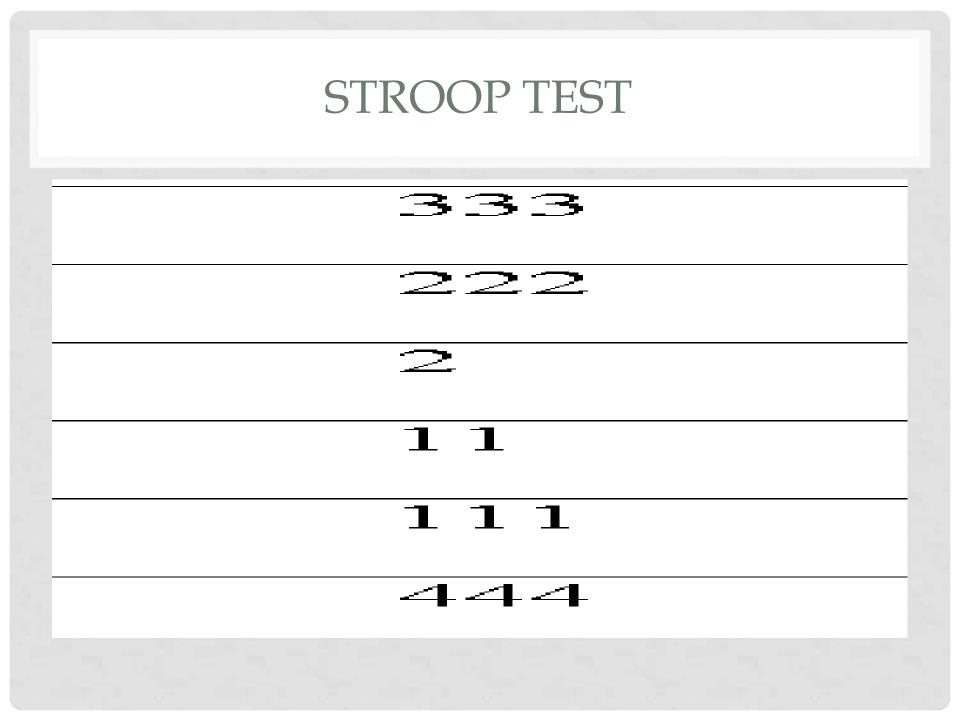
- Trust game
  - Voting condition
  - Message condition

Raven test

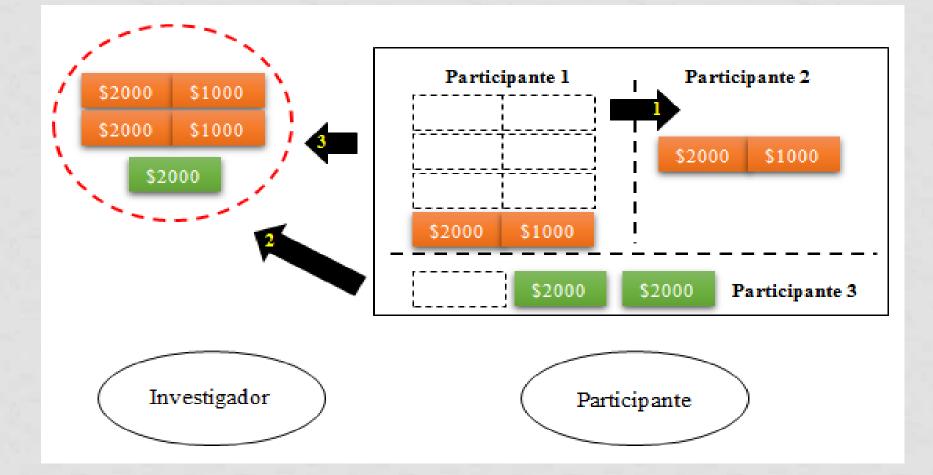


#### 3. EXPERIMENTAL PROCEDURES 2. MONTES DE MARÍA

- Explanation
- Stroop test
- Explanation & comprehension
- Dictator with punishment



## DICTATOR WITH PUNISHMENT



### 4. RESULTS 1. JUNÍN

#### Investment and return average, by round and treatment



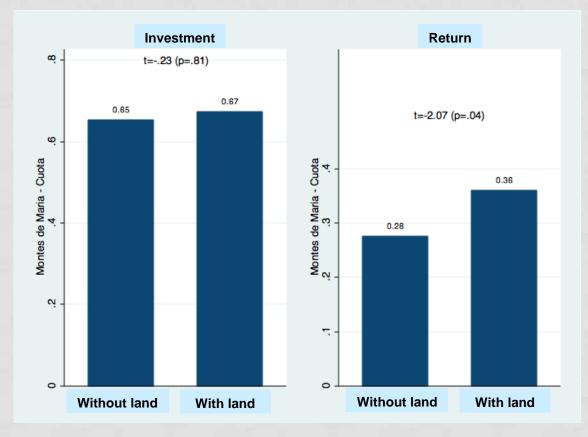
#### 4. RESULTS 1. JUNÍN

#### Total percentages per vote mechanism

Sender	0	9.68%
	1	41.94%
	2	48.39%
Sharing, 50% investment	0	14.52%
	1	85.48%
Sharing, 100% investment	0	14.52%
	1	85.48%

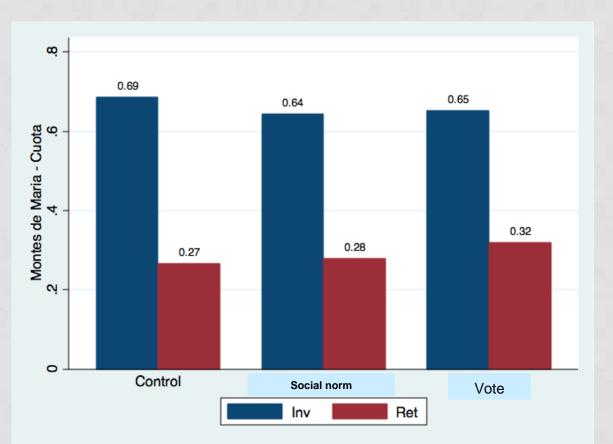
#### 4. RESULTS 2. MONTES DE MARÍA

#### Investment and return rate comparing those with land and those without land



#### 4. RESULTS 2. MONTES DE MARÍA

Investment and return rate, by condition



### 4. RESULTS 2. STROOP TEST

	(1)	(2)	(3)	(4)
	Stroop (%)	Stroop (%)	Stroop (%)	Stroop (%)
Land	-7.043	-6.935	-7.199	-6.937
	(5.125)	(5.266)	(5.310)	(5.268)
Session	1.589	1.598	1.416	1.602
	(2.103)	(2.101)	(2.037)	(2.082)
Session order	-0.292	-0.281	-0.226	-0.262
	(0.480)	(0.468)	(0.453)	(0.469)
Researcher	4.432	4.936	4.330	4.828
	(3.900)	(3.990)	(3.937)	(3.917)
Education	9.663***	9.634***	9.101***	9.675***
	(2.521)	(2.532)	(2.544)	(2.534)
Priming	-8.312**	-8.261**	-8.222**	-8.263**
	(3.564)	(3.551)	(3.543)	(3.567)
Scarcity	-23.50***	-23.42***	-23.24***	-23.43***
	(3.691)	(3.645)	(3.646)	(3.649)

### 4. RESULTS RAVEN TEST

	(1)	(2)	(3)
	Raven (%)	Raven (%)	Raven (%)
Land	1.263	1.101	2.368
	(3.733)	(3.447)	(3.993)
Social norm	-1.279	-2.646	-2.259
	(4.283)	(3.780)	(4.639)
Vote	-2.422	-1.218	-1.956
	(4.029)	(3.656)	(4.360)
Sex	-3.201	-1.264	-2.129
	(3.600)	(3.239)	(3.951)
Age	-0.301**	-0.203*	-0.302**
	(0.118)	(0.106)	(0.126)
Married	1.025	1.025	0.674
	(2.123)	(1.845)	(2.142)
Education	1.704	3.134*	1.596
	(1.793)	(1.604)	(1.779)

### 4. RESULTS DICTADOR GAME WITH PUNISHMENT

	(1)
	strong
Land	0.473
	(0.506)
Session	-0.385*
	(0.225)
Session order	0.0451
	(0.0590)
Researcher	0.741
	(0.459)
Education	-0.0365
	(0.268)
Priming	0.0141
	(0.390)
Scarcity	0.531
	(0.402)
Age	-0.00150
	(0.0178)
Sex	-0.0892
	(0.425)

- Colombia has been in conflict for half a century. In 2011 the 1448 bill called "Ley de Víctimas y Restitución de Tierras" was issued.
  - It includes land restitution as a fundamental step in the victims' integral reparation.
- Our principal objective: analyze if those with land and those without it make similar economic decisions or not.
- We look also at the problem of management of common resources and assess a method to increase personal trust among community members.

- Land restitution policy has effects over trust and trustworthiness.
  - Land titling per se does not affect cognitive performance, as expected.
- Reaction to social norms is also not significant.
  - There must be many conditions to be satisfied to generate social capital in the new communities of displaced people that will be rebuilt.
- We also find evidence about the positive impact of vote mechanism over trust and trustworthiness.

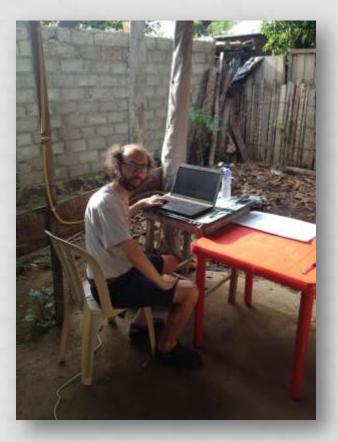


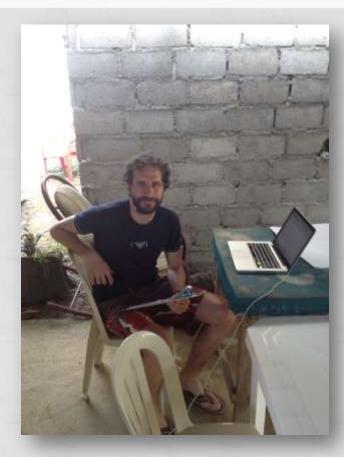
#### Mampujancito Montes de María





La Pava Montes de María





Mampujancito Montes de María